

Thank you for the award –

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First started this journey over 50 years ago at U of R

Slides

FIELD OF DREAMS – IF YOU (WE) BUILD IT, THEY WILL COME 1

Who are the: You (WE) – Build/Come (action) – IT - (He) They 2

WE (FAMILY – SHARON & 5 SONS) + OTHERS (BRACE/VOEGELE) 3

U of R – undergraduate and graduate PHD (Profs, School, Frat., Sports)

[Lundgren, Bassett, Wiig, Theta Chi, Tennis – Coach Lyman] 4-6

US Air Force (Capt)– AFWL - 7-8

Major programs (HEST), Site characterization

University research oversight/funding - MIT, Utah, Berkeley, Illinois, UNM

Immediate responsibility/authority with good people = Nat. Lab

Networking and mentoring began (Brace/ Brown) – reunion in Sante Fe

Terra Tek (SLC) – Founder/ 1st employee: Brown, Brace 9-15

BUILT to 200, and \$10M over 10 yrs (1969-1980)

Good programs- good people (Voegele) – clients – ARPA/DNA/Sandia

Good applied research – published papers – awards - good people

Cycle for success

Univ. Utah – Adjunct Professor (10 years) – teaching, students

SAIC 23 years (1980-2003) 16-17

Grew to be largest **employee-owned** high tech company in US

Business areas - National Security, Energy, and Environment

Services /solutions - Science, IT, Systems integration,

1980 to 2001 - 1500 to 40,000 staff (75% professionals – 15, 000 with advanced degrees) \$150M to \$5.5 B in revenue

Good people – Entrepreneurial- right business model – knowledge driven

Pratt – Managed Physical Sciences and Environmental Groups

Energy, National Security, Environmental - business areas 18-25
Science, Systems Integration, Program Mgmt - solutions

BUILT- \$5M to \$50M in revenue, 50 to 500 staff, 100+ PhD's

KEYS: **People** (Dalich, Bache, Voegele) – cork theory,

Clients (ARPA, DOE, DNA, BP)

Programs – Center for Seismic Studies , Nuclear Waste Disposal,
BP's – IT/systems integration- Run global BP and find more Oil

One Formula for Life – reflections

26-27

- **Get educated – U of R – build a foundation - no boundaries**
 - **Treat each step on your Journey as an Opportunity - Air Force / Terra Tek / SAIC**
 - **Network/find mentors –Universities (Brace)/Terra Tek (Brown)**
 - **Be entrepreneurial and take some risks (Terra Tek/SAIC)**
 - **Build an organization with good people – reward and mentor them - Terra Tek and SAIC (employee ownership)**
 - **Work on endeavors (stuff) that are important to you and hopefully others (National Security, Energy, Environment)**
 - **It's all about the people/networking/relationships**
 - U of R - Lundgren and (50th reunion) – Milliman, Witmer
 - AFWL 40th reunion - Bratton/Cooper
 - Terra Tek - Brace, Brown, Voegele
 - SAIC – Dalich, Voegele
 - **It's a WE world, not a You world – give back (time/resources – ideas/money/network)**
 - **Most importantly, build a family**
- (Sharon – 5 sons Ours/Mine/Hers)

28-30

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